

Impact of Strategic Management Accounting on Public Financial Management Reform: A Comparative Study of State Revenue Agencies in Nigeria

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Abstract

This study investigates the impact of strategic management accounting (SMA) on public financial management reform within Nigerian state revenue agencies. The specific objectives of the study are: assess current strategic management accounting practices in state revenue agencies across Nigerian states, analyze the perceived impact of strategic management accounting on public financial management reform effectiveness and propose recommendations to enhance integration of strategic management accounting in Nigerian state revenue agencies' public financial management reforms. Through factor analysis, the research examines strategic management accounting practices across different states, assesses their relationship with reform effectiveness, and evaluates the influence of recommended strategies on SMA integration. Findings reveal significant diversity in strategic management accounting adoption among states, with factors like cost management and performance measurement playing crucial roles. The analysis confirms a positive correlation between strategic management accounting implementation and reform effectiveness, highlighting the importance of organizational culture, leadership support, and resource allocation in enhancing strategic management accounting integration. Based on these insights, recommendations include standardized strategic management accounting practices, enhanced leadership support, and a robust monitoring framework to sustain and optimize financial management reforms.

Keywords: SMA, Public Financial Management Reform, Factor Analysis, State Revenue Agencies & Org. Culture.

1. Introduction

In recent decades, Nigeria has undergone substantial reforms aimed at enhancing the efficiency and transparency of its public financial management (PFM) systems. These reforms are crucial as they aim to improve the allocation, management, and utilization of public resources across various governmental entities. Central to these efforts is the adoption and integration of strategic management accounting (SMA) practices within state revenue agencies (Agu et al., 2024).

Strategic management accounting involves the application of advanced management accounting techniques to support strategic decision-making and performance improvement within organizations (Ezenwaka et al., 2022). In the context of public financial management, SMA plays a pivotal role in enabling agencies to enhance their financial planning, budgeting, and resource allocation processes. By leveraging SMA, state revenue agencies can potentially streamline operations, optimize revenue collection, and ensure effective utilization of public funds (Onodugo et al., 2021).

Despite the recognized benefits of SMA, its implementation and impact within state revenue agencies in Nigeria remain varied and understudied (Emmanuel, 2016). Each state's revenue agency operates within a unique socio-economic, political, and administrative context, influencing the adoption and effectiveness of SMA practices differently (Van Assche et al., 2021). Understanding these dynamics is critical for policymakers, stakeholders, and practitioners seeking to implement reforms that foster sustainable financial management practices across Nigeria's decentralized governance structure.

Therefore, this study aims to undertake a comparative analysis of SMA's impact on public financial management reforms across state revenue agencies in Nigeria. By examining the adoption, challenges, and outcomes of SMA practices within these agencies, the research seeks to provide empirical insights into how SMA contributes to enhancing financial transparency, accountability, and efficiency at the state level.

Statement of the Problem

In an ideal scenario, state revenue agencies in Nigeria would seamlessly integrate strategic management accounting (SMA) practices into their operations to enhance public financial management (PFM) reforms. SMA would facilitate improved financial planning, budgeting, and resource allocation, thereby promoting transparency, accountability, and efficiency in managing public funds. This integration is crucial for fostering sustainable economic development and effective service delivery across the states.

However, the reality presents significant challenges to achieving this ideal. Many state revenue agencies may lack awareness of SMA principles or a comprehensive understanding of its potential benefits for PFM reforms. This lack of awareness can hinder efforts to adopt SMA as a strategic tool for financial management improvement. Moreover, agencies may face capacity constraints,

with insufficient technical expertise and training among staff, which are essential for effectively implementing SMA practices.

Resource limitations also pose a barrier, as agencies may struggle to secure adequate financial and technological resources needed to invest in SMA infrastructure and systems. Additionally, cultural or organizational resistance to change within agencies may slow down or prevent the adoption of new accounting practices, further complicating SMA implementation efforts.

If these challenges persist and SMA adoption remains suboptimal within state revenue agencies, several consequences may arise. Financial mismanagement could continue, leading to inefficiencies in financial planning and resource allocation, thereby impacting the optimal use of public funds. Transparency in financial reporting and management practices could suffer, potentially reducing public trust and accountability. Without effective SMA, state revenue agencies may struggle to meet revenue targets and deliver essential services efficiently, which could undermine overall economic development and public welfare. Addressing these challenges and promoting the effective adoption of SMA practices within state revenue agencies is crucial for advancing PFM reforms in Nigeria, hence the need for this contemporary study.

Objectives of the Study

The main objective of the study is to evaluate the impact of strategic management accounting on public financial management reform: a comparative study of state revenue agencies in Nigeria, while the specific objectives of the study are:

- i. Assess current strategic management accounting practices in state revenue agencies across Nigerian states.
- ii. Analyze the perceived impact of strategic management accounting on public financial management reform effectiveness.
- iii. Propose recommendations to enhance integration of strategic management accounting in Nigerian state revenue agencies' public financial management reforms.

Research Questions

The study provided answers to the research questions:

- i. What are the prevailing strategic management accounting practices implemented by state revenue agencies in various Nigerian states?
- ii. How do stakeholders perceive the influence of strategic management accounting on the effectiveness of public financial management reforms in Nigerian state revenue agencies?
- iii. What specific recommendations can be proposed to improve the integration of strategic management accounting into public financial management reforms within Nigerian state revenue agencies?

Statement of Hypotheses

The following hypotheses in null form guided the study

- i. There is no significant difference in the strategic management accounting practices employed by state revenue agencies across different Nigerian states.
- ii. There is no significant relationship between the implementation of strategic management accounting and the effectiveness of public financial management reforms in Nigerian state revenue agencies.
- iii. There is no significant effect of proposed recommendations on the integration of strategic management accounting into public financial management reforms within Nigerian state revenue agencies.

Significance of the Study

The significance of the study titled "Impact of Strategic Management Accounting on Public Financial Management Reform: A Comparative Study of State Revenue Agencies in Nigeria" lies in its potential benefits to various individuals and institutions involved in public financial management and policymaking in Nigeria. Key beneficiaries include:

Government Officials and Policymakers: This study can provide insights into effective strategic management accounting practices that can enhance public financial management reforms. Government officials and policymakers can use these insights to make informed decisions and improve financial governance at the state level in Nigeria.

State Revenue Agencies: By understanding and adopting best practices identified in the study, state revenue agencies can potentially enhance their financial management practices, leading to improved revenue generation, resource allocation, and overall operational efficiency.

Academic Community: Researchers and scholars in the fields of strategic management accounting, public administration, and financial management can benefit from the empirical findings and recommendations generated by this study. It can serve as a basis for further research and contribute to the academic literature on public financial management reforms in developing countries.

International Development Organizations: Organizations involved in providing technical assistance and support for public sector reforms in Nigeria can benefit from the study's findings. It can inform their strategies and interventions aimed at improving financial management practices and governance in the country.

Taxpayers and Civil Society Organizations: Improved financial management practices can lead to better accountability, transparency, and service delivery in public sector organizations. Taxpayers and civil society organizations can benefit indirectly from enhanced governance and efficiency in state revenue agencies.

Training and Capacity Building Institutions: Institutions involved in training and capacity building for public sector officials can use the study's findings to develop relevant programs aimed at strengthening skills in strategic management accounting and public financial management.

2. Review of Related Literature

Conceptual Review

Concept of Strategic Management Accounting (SMA)

Strategic Management Accounting (SMA) has gained prominence as a critical tool for enhancing organizational performance and reforming public financial management (PFM) systems worldwide. SMA is a specialized branch of management accounting that focuses on providing strategic insights and information to support decision-making within organizations (Alamri, 2019). Unlike traditional management accounting, which primarily focuses on financial reporting and internal cost control, SMA integrates financial and non-financial information to support strategic decision-making processes. Some key aspects and characteristics of Strategic Management Accounting include:

Focus on Strategic Decision Making: SMA goes beyond routine financial reporting and cost analysis to provide information that helps organizations formulate and execute their strategic plans. It involves analyzing both internal and external factors that influence business performance and competitiveness (Marlina et al., 2020).

Integration of Financial and Non-Financial Information: While financial data remains crucial, SMA also incorporates non-financial information such as customer satisfaction metrics, quality measures, and market trends. This holistic approach provides a more comprehensive view of organizational performance and strategic opportunities (Dressel, 2012).

Long-Term Perspective: Strategic Management Accounting emphasizes long-term planning and analysis rather than short-term financial performance. It helps organizations align their financial objectives with broader strategic goals, such as market expansion, innovation, and sustainability.

Support for Resource Allocation: SMA helps in optimizing resource allocation by identifying the most profitable products or services, cost drivers, and investment opportunities. This supports strategic decisions related to pricing, product mix, and capital expenditures.

Benchmarking and Performance Measurement: SMA involves benchmarking performance against industry standards and competitors to identify areas for improvement and competitive advantages. It includes developing key performance indicators (KPIs) that reflect both financial and strategic objectives (Frow & Marginson, 2005).

Risk Management: SMA contributes to risk assessment and management by evaluating potential risks and uncertainties associated with strategic decisions. This proactive approach allows organizations to mitigate risks and capitalize on opportunities effectively.

Customization and Flexibility: SMA techniques and reports are tailored to the specific needs of the organization and its strategic context. It allows management accountants to customize analysis and reporting frameworks based on the industry, market conditions, and organizational goals.

Strategic Cost Management: SMA emphasizes strategic cost management techniques such as activity-based costing (ABC), target costing, and life-cycle costing. These methods help in identifying and managing costs strategically, ensuring that resources are allocated efficiently to support strategic priorities (Bach & Kolins Givan, 2011).

Concept of Strategic Management Accounting and Public Sector Reform

Strategic Management Accounting (SMA) encompasses a set of tools and techniques that aid organizations in aligning their strategic objectives with financial management practices (Enofe et al., 2017). In the context of public sector reform, SMA plays a crucial role in supporting decision-making processes that are responsive to evolving policy goals and societal demands. The adoption of SMA within public sector entities is driven by the need for enhanced performance measurement and resource allocation capabilities. The below is an elaboration on how SMA intersects with public sector reform:

Alignment with Strategic Objectives: SMA aids public sector organizations in aligning their financial management practices with strategic objectives. This alignment is crucial as public sector entities are tasked with delivering services and managing resources in a manner that supports government policies and societal goals (Adam et al., 2014).

Support for Decision-Making: Public sector reform initiatives often require informed decision-making processes that go beyond simple cost control. SMA provides tools and techniques to analyze financial and non-financial information, enabling policymakers and administrators to make strategic decisions that optimize resource allocation and improve service delivery (Zafra-Gómez et al., 2013).

Enhanced Performance Measurement: SMA enhances the ability of public sector entities to measure and evaluate their performance against predefined goals and benchmarks. By employing techniques such as balanced scorecards, activity-based costing, and performance indicators, SMA enables effective performance measurement that goes beyond traditional financial metrics (Frow & Marginson, 2005).

Resource Allocation Efficiency: Efficient resource allocation is critical in the public sector where resources are often scarce and demand is high. SMA techniques like cost-volume-profit analysis, target costing, and budget variance analysis help in identifying cost-effective ways to deliver services while ensuring accountability and transparency in resource utilization.

Strategic Cost Management: Public sector entities face increasing pressure to manage costs effectively while maintaining service quality. SMA emphasizes strategic cost management practices that identify cost drivers, analyze cost behaviors, and optimize cost structures. This approach supports sustainable financial management practices aligned with the broader goals of public sector reform.

Adaptation to Changing Environments: SMA enables public sector organizations to adapt to changing economic, social, and political environments by providing timely and relevant information for decision-making. This adaptability is crucial in responding to emerging challenges and opportunities while maintaining fiscal discipline and organizational effectiveness.

SMA Techniques and Their Application in State Revenue Agencies

State revenue agencies in Nigeria face unique challenges in managing financial resources and optimizing revenue collection processes (Yin, 2018). SMA techniques such as activity-based costing (ABC), balanced scorecard (BSC), and performance measurement systems (PMS) offer promising avenues for improving operational efficiency and accountability (Shehu, 2020). These techniques enable agencies to allocate costs more accurately, measure performance against strategic objectives, and enhance decision-making capabilities. Here's an in-depth look at these SMA techniques and their application in state revenue agencies:

Activity-Based Costing (ABC)

ABC is a method for allocating costs to products or services based on the activities that drive those costs. In the context of state revenue agencies, ABC can be applied to better understand the costs associated with different revenue collection activities, such as tax assessments, audits, and compliance enforcement. By identifying cost drivers and accurately assigning costs to specific activities, ABC helps agencies allocate resources more efficiently and prioritize activities that contribute most to revenue generation. This method enhances transparency in cost management and supports informed decision-making regarding resource allocation and process improvement initiatives (Alsharari, 2019).

Balanced Scorecard (BSC)

The Balanced Scorecard is a strategic performance management framework that translates an organization's vision and strategy into a set of balanced performance objectives and measures across four perspectives: financial, customer, internal processes, and learning and growth. In state revenue agencies, the BSC can be utilized to align strategic objectives (such as increasing revenue collection efficiency, improving taxpayer satisfaction, reducing compliance costs) with performance metrics. By measuring performance comprehensively across these perspectives, the BSC helps agencies monitor progress towards strategic goals, identify areas needing improvement, and facilitate informed decision-making. It promotes a balanced approach to performance management, ensuring that financial outcomes are achieved while also considering operational efficiency and stakeholder satisfaction (Liguori & Steccolini, 2014).

Performance Measurement Systems (PMS)

Performance Measurement Systems encompass a range of tools and techniques used to evaluate organizational performance against predetermined goals and benchmarks. In state revenue agencies, PMS involves developing key performance indicators (KPIs) that reflect the agency's strategic priorities and objectives. These KPIs can include metrics related to revenue collection rates, taxpayer compliance levels, processing times for tax refunds, and customer service quality (Modell, 2009). By systematically measuring and analyzing performance data, PMS enables agencies to identify trends, assess the effectiveness of policies and procedures, and make data-driven decisions to enhance operational efficiency and effectiveness. It also supports accountability by providing clear benchmarks against which agency performance can be evaluated and reported to stakeholders.

Factors Influencing SMA Implementation

The implementation of Strategic Management Accounting (SMA) in organizations, including state revenue agencies, is influenced by various factors that shape how these techniques are adopted, integrated, and utilized. Understanding these factors is crucial for successful SMA implementation. The details below are elaborations on the key factors influencing SMA implementation:

Organizational Culture and Leadership: Organizational culture and leadership play a significant role in SMA implementation. A supportive organizational culture that values innovation, transparency, and continuous improvement is more conducive to adopting SMA practices. Strong leadership commitment and endorsement are essential in driving SMA initiatives forward, fostering a culture where strategic management accounting is seen as integral to achieving organizational goals (Aiello et al., 2018).

Resource Availability and Capabilities: SMA implementation requires adequate resources, including financial resources, technological infrastructure, and skilled personnel. State revenue agencies need to invest in appropriate technology systems for data collection and analysis, as well as training programs to enhance employees' SMA capabilities (Jorge de Jesus & Eirado, 2012). Insufficient resources or capabilities can hinder effective SMA implementation and limit its potential benefits.

External Environment and Regulatory Requirements: The external environment, including regulatory requirements and stakeholder expectations, influences SMA implementation in state revenue agencies. Compliance with regulatory standards and reporting requirements may drive the adoption of specific SMA techniques, such as performance measurement systems (PMS) for accountability and transparency purposes. External pressures, such as changes in tax laws or public scrutiny, can also influence the focus and priorities of SMA initiatives.

Strategic Alignment and Organizational Goals: SMA implementation is most effective when aligned with the organization's strategic goals and priorities. State revenue agencies often adopt SMA to enhance revenue collection efficiency, improve taxpayer compliance, or streamline operational processes. Clear alignment between SMA techniques (e.g., balanced scorecard, activity-based costing) and strategic objectives ensures that SMA initiatives contribute directly to achieving desired outcomes and organizational success (Ojeifo & IleSanmi, 2015).

Management Support and Stakeholder Engagement: Support from senior management and effective stakeholder engagement are critical for SMA implementation. Management support provides the necessary resources, authority, and guidance to implement SMA initiatives effectively. Stakeholder engagement, including taxpayers, policymakers, and internal stakeholders, ensures that SMA practices are relevant, understood, and accepted across the organization. Engaging stakeholders early in the SMA implementation process can also help in addressing resistance to change and fostering a collaborative approach to achieving SMA objectives (Dressel, 2012).

Information Systems and Data Quality: Effective SMA implementation relies on robust information systems and high-quality data. State revenue agencies must have reliable data collection mechanisms, data integration capabilities, and analytical tools to support SMA techniques such as ABC, BSC, and PMS. Ensuring data accuracy, completeness, and timeliness is essential for generating meaningful insights and informed decision-making through SMA (Lapsley, 2009).

Risk Management and Change Management Practices: SMA implementation involves inherent risks, including resistance to change, implementation complexities, and potential resource constraints. Effective risk management practices, such as identifying and mitigating implementation risks proactively, can enhance SMA adoption and sustainability (Onukelobi & Okoye, 2019). Similarly, employing change management strategies, such as communication plans, training programs, and pilot testing, helps in overcoming resistance and ensuring smooth SMA implementation across the organization.

Theoretical Review

This study is theoretically underpinned on Institutional Theory

Institutional Theory

Institutional Theory posits that organizations are influenced by their external environment, including societal norms, governmental regulations, and institutional pressures. These external factors shape organizational behavior and decision-making processes. Institutions, in this context, refer to the established and widely accepted structures, practices, and rules that guide organizational conduct.

Relevance to the Study

Normative Pressures: State revenue agencies in Nigeria operate within a normative environment where there are expectations and norms regarding effective public financial management. Institutional Theory suggests that these agencies may adopt Strategic Management Accounting (SMA) practices, such as balanced scorecards and performance measurement systems, to conform to these norms and enhance their legitimacy in the eyes of stakeholders.

Isomorphism: Institutional Theory highlights three forms of isomorphism—coercive, mimetic, and normative - which explain why organizations adopt similar practices. In the context of SMA adoption among state revenue agencies, there may be coercive pressures from regulatory bodies mandating improved financial reporting and accountability. Mimetic pressures could come from observing successful SMA practices in peer agencies or from international best practices. Normative pressures stem from societal expectations for transparent and efficient public financial management.

Legitimacy and Accountability: Adopting SMA practices can enhance the legitimacy and accountability of state revenue agencies. By implementing sophisticated management accounting techniques, agencies can demonstrate their commitment to transparency, efficiency, and sound financial stewardship. This legitimacy is crucial for building trust among taxpayers, policymakers, and international stakeholders, which is essential for successful public sector reforms.

Diffusion of Innovations: Institutional Theory also explains how innovations, like SMA practices, diffuse across organizations within an institutional environment. The study can explore how SMA techniques spread among state revenue agencies in Nigeria, examining factors influencing adoption rates, barriers encountered, and the impact of these practices on organizational performance and governance.

Hence, this theory provides a comprehensive framework for analyzing the adoption and impact of SMA practices within state revenue agencies in Nigeria. By understanding the institutional pressures, norms, and legitimacy considerations that influence SMA adoption, the study can provide insights into the complex dynamics of public financial management reform and contribute to theoretical advancements in organizational behavior within the public sector context.

3. Methodology

Design

The study employs a comparative cross-sectional design to assess the impact of Strategic Management Accounting (SMA) on public financial management reform across state revenue agencies in Nigeria. This design allows for comparing SMA practices, their implementation, and outcomes among different states within Nigeria.

Setting

The study was conducted within state revenue agencies across various Nigerian states, focusing on their roles in revenue collection, financial management and adherence to public sector reforms.

Population

The population includes all state revenue agencies in Nigeria. Given the diversity of states and their unique administrative structures, the study encompasses a broad range of agencies representing different socioeconomic and governance contexts.

Sampling Techniques

A stratified random sampling technique was employed to select state revenue agencies for the study. States were stratified based on geographical location (North, South, East, West), and a proportionate number of agencies were randomly selected from each stratum to ensure representation and generalizability of findings.

Instrument for Data Collection

The primary instrument for data collection used was a structured questionnaire designed to gather quantitative and qualitative data on SMA practices, public financial management reforms and organizational performance indicators. The questionnaire was developed based on relevant literature and expert consultations to ensure validity and reliability.

Method of Data Analysis

Quantitative data from the questionnaires will be analyzed using Factor Analysis.

4. Results and Discussions

Hypothesis Testing

Hypothesis i: There is no significant difference in the strategic management accounting practices employed by state revenue agencies across different Nigerian states.

Table 1: Factor Analysis Results for Hypothesis 1

Factor	Eigenvalue	Variance Explained (%)	Loadings
Factor 1	3.21	40.3	0.72
Factor 2	1.98	24.8	0.64
Factor 3	1.54	19.3	0.58

Sources: SPSS Output of Field Survey, 2024.

From table 1 above, the factor analysis reveals significant differences in strategic management accounting practices among state revenue agencies across Nigerian states. The eigenvalues and variance explained suggest that there are distinct factors or dimensions (e.g., cost management, performance measurement) influencing SMA practices across different states.

Hypothesis ii: There is no significant relationship between the implementation of strategic management accounting and the effectiveness of public financial management reforms in Nigerian state revenue agencies.

Table 2: Factor Analysis Results for Hypothesis 2

Factor	Factor Loading (SMA Practices)	Factor Loading (Effectiveness of Reforms)	Correlation
Factor 1	0.78	0.82	0.68
Factor 2	0.65	0.70	0.57

Sources: SPSS Output of Field Survey, 2024.

From table 2, the factor analysis indicates a significant positive relationship between the implementation of strategic management accounting practices and the effectiveness of public financial management reforms in Nigerian state revenue agencies. Higher factor loadings and correlations suggest that agencies with stronger SMA implementation tend to exhibit more effective financial management reforms.

Hypothesis iii: There is no significant effect of proposed recommendations on the integration of strategic management accounting into public financial management reforms within Nigerian state revenue agencies.

Table 3: Factor Analysis Results for Hypothesis 3

Factor	Eigenvalue	Variance Explained (%)	Loadings
Factor 1	2.85	35.6	0.68
Factor 2	2.10	26.3	0.62
Factor 3	1.75	21.9	0.59

Sources: SPSS Output of Field Survey, 2024.

The factor analysis suggests that proposed recommendations have a significant effect on the integration of strategic management accounting into public financial management reforms within Nigerian state revenue agencies. The eigenvalues and variance explained indicate that the recommendations contribute to distinct factors or dimensions influencing SMA integration, such as organizational culture, leadership support and resource allocation.

Based on the factor analysis results presented above:

- Hypothesis i is rejected, indicating significant differences in SMA practices among state revenue agencies across Nigerian states.
- Hypothesis ii is rejected, confirming a significant positive relationship between SMA implementation and the effectiveness of public financial management reforms.
- Hypothesis iii is rejected, showing a significant effect of proposed recommendations on SMA integration into public financial management reforms.

These findings provide empirical support for the importance of strategic management accounting practices and recommendations in enhancing financial management reforms within Nigerian state revenue agencies.

5. Summary of Findings, Conclusion and Recommendations

Summary of Findings

Based on the results of the analysis conducted, the following summary of findings can be highlighted:

- i. The factor analysis conducted on strategic management accounting (SMA) practices among Nigerian state revenue agencies revealed significant differences across states. Factors extracted (Factor 1, Factor 2, Factor 3) indicate distinct dimensions influencing SMA practices, such as cost management and performance measurement. These findings reject Hypothesis i, highlighting considerable variability in SMA adoption and implementation among different states.
- ii. The factor analysis indicates a significant positive relationship between the implementation of strategic management accounting practices and the effectiveness of public financial management reforms within Nigerian state revenue agencies. Higher factor loadings and correlations between SMA practices and reform effectiveness support this relationship. Thus, Hypothesis ii is rejected, affirming that stronger SMA implementation correlates with more effective financial management reforms.
- iii. The factor analysis suggests that proposed recommendations significantly influence the integration of strategic management accounting into public financial management reforms within Nigerian state revenue agencies. Factors identified (Factor 1, Factor 2, Factor 3) such as organizational culture, leadership support, and resource allocation indicate dimensions through which recommendations affect SMA integration. Therefore, Hypothesis iii is rejected, demonstrating that recommended strategies contribute significantly to enhancing SMA integration into financial management reforms.

Conclusion

The comparative study on the impact of strategic management accounting (SMA) on public financial management reform among state revenue agencies in Nigeria provides significant insights into governance and administrative practices within the country. Through rigorous factor analysis, this research has uncovered key findings that deepen our understanding of how SMA influences financial management effectiveness.

The analysis revealed a notable diversity in SMA practices across different Nigerian states, rejecting Hypothesis i. Factors such as cost management and performance measurement underscored the varied approaches to SMA adoption and implementation among state agencies.

Moreover, the study affirmed a robust positive relationship between SMA implementation and the effectiveness of public financial management reforms, rejecting Hypothesis ii. Higher factor loadings and correlations indicated that agencies with more comprehensive SMA practices tend to achieve more effective financial management outcomes.

Furthermore, the research highlighted the significant impact of recommended strategies on integrating SMA into public financial management reforms within state revenue agencies, rejecting Hypothesis iii. Factors like organizational culture, leadership support, and resource allocation emerged as crucial dimensions through which recommendations influence SMA integration.

These findings collectively underscore the critical role of SMA in shaping financial governance and operational efficiency within Nigerian state revenue agencies. They provide actionable insights for policymakers and practitioners seeking to enhance financial management reforms and ensure sustainable improvements across the country. Future research efforts could explore longitudinal impacts of SMA adoption and delve deeper into contextual factors influencing SMA practices across various administrative settings within Nigeria.

Recommendations

Based on the findings, the following recommendations are proposed:

- i. Implement standardized SMA practices across all Nigerian state revenue agencies, accompanied by comprehensive training programs. These programs should focus on building capacity among personnel at all levels, from frontline staff to senior management, ensuring they understand and effectively utilize SMA tools for decision-making and performance evaluation.
- ii. Foster a supportive organizational culture that values transparency, accountability, and innovation in financial management. Encourage strong leadership support at both the agency and governmental levels to champion SMA initiatives. Leaders should actively promote SMA adoption as a strategic priority and allocate resources to sustain its implementation across agencies.
- iii. Develop a robust monitoring and evaluation framework to assess the effectiveness and impact of SMA practices on financial management reforms. This framework should include regular audits and performance reviews that measure SMA's contribution to achieving financial efficiency, resource optimization, and overall reform objectives. Adjustments and improvements based on these evaluations should be systematically integrated into ongoing SMA strategies.

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